





# Issue 2 - December 2015

On behalf of everyone at Koppers Performance Chemicals I would like to wish you all a very merry Christmas and best wishes for a happy, successful and safe 2016.

We appreciate the support and loyalty of our customers who are the cornerstone of our business. Everything we do is focussed on bringing our customers the very best products, service and innovations to meet the changing market needs. Our team is looking forward to an exciting 2016 working closely with our customers. I hope you enjoy and very relaxing and happy holiday. Please note that the Koppers team will back at work on January 4th 2016 ready to deliver product and assist you.

All the best.

Elias Akle

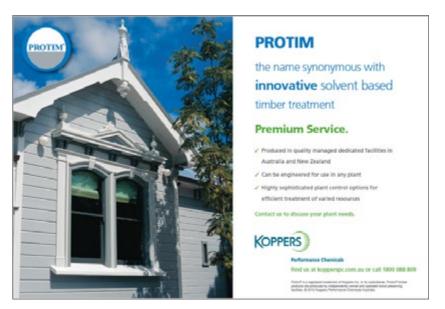
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### Innovative Solvent - Based Timber Treatment

Koppers Performance Chemicals continues to work with customers to find innovative solutions to their plant needs. Several have converted plants in the last few months giving them capacity to produce LOSP products for the expanding LOSP H3 structural market while in some cases retaining existing CCA capability.

A variety of solutions needed to be found with each installation requiring a different combination of solvent formulations, plant layouts and capabilities, colour requirements and automation installations. To achieve 3 plant conversions in a few months, Koppers PC used its own in-house engineering capability as well as the abilities of the KPC regional managers and selected equipment suppliers to deliver the projects.



Once again, Koppers PC own in-house developed Process Control Software (PCS) came to the fore in enabling control of complicated plant functions and reporting. Importantly, this level of control is required to enable sophisticated plant cycles which are often necessary to achieve target uptakes and retentions in the most efficient manner.



#### MicroPro Sienna Growth

MicroPro Sienna sleepers have continued growth in the highly competitive landscape sleeper market with the offering of long-lasting colour and latest generation MicroPro preservative treatment gaining acceptance in markets around Australia. Creating a higher value niche within the sleeper category has required a significant on site marketing presence with Koppers PC assisting customers in producing a range of tearoffs, brochures and pack signage.



Additionally, a number of articles have been placed in landscaper and home building magazines to build interest and recognition, while some of the large hardware chains have promoted the product in their catalogues. In terms of product development some formula changes have been made which assist in freshly treated colour uniformity within a pack while longer term colour performance remains outstanding.



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### MicroPro Decking

One of the undoubted successes following the introduction of MicroPro has been its uptake in the pine decking market where it accounts for the majority of pine decking sold on the east coast Australian market.



This success may be attributed to a number of features, however in the case of decking, appearance is king and the lighter colour of MicroPro decking compared to most other treatment formulations is a winner. The light colour is a great advantage when using coloured and semi-clear finishes on the deck as the result will be much closer in colour to the paint manufacturers colour samples.

The colour is only the start of the advantages of MicroPro:

- 50 year limited guarantee
- Latest generation environmentally awarded treatment formulation
- · Low corrosion potential with code approved fasteners
- · Compatible with aluminium flashings, downpipes and fittings

## Auditing CCA Preservative Treatment Plants

Recently the Department of Economic Development, Jobs, Transport and Resources (DEDJTR) has conducted audits on some CCA customers in Victoria to check that they had the appropriate licences.

In Victoria, these licenses include the following;

- 1. Permit to purchase or obtain poisons or controlled substances for industrial, Educational or Research – Schedule 7 Poison. This permit is a requirement to use CCA. Additionally, Koppers PC must only sell CCA to permit holders and is a requirement of our licensing, so Koppers asks all its customers around Australia to provide a permit
- 2 Agricultural Chemical Users Permit (ACUP).
- 3. Commercial Operators Licence (COL).

An Agricultural Chemical Users Permit (ACUP) is a permit given to appropriately trained chemical users which authorises the purchase of "restricted supply" chemicals and use of "restricted use" chemicals such as CCA, in Victoria. Training must be completed prior to permit can be issued. The appropriately trained user must have completed training competency unit FPISAW3201B Treat Timber.

A Commercial Operators Licence (COL) is required by those who operate a business that applies agricultural chemical products containing copper, chrome and arsenic (CCA) for fee or reward in Victoria. In other words if you perform contract treatment services on behalf of others, then you require a COL. If your business only treats your own timber, a COL is not required. Applications of a COL can be made either by the business owner or director(s) or the delegate who is authorised to obtain such a licence on behalf of a registered company. Employees must have completed training competency unit FPISAW3201B Treat Timber.

Applications forms for both Agricultural Chemical Users Permit (ACUP) and Commercial Operators Licence (COL) are available from your Koppers PC representative.

For those CCA treaters not in Victoria, licencing and Permit requirements may vary, so ask your Koppers PC representative for guidance. In every State, all treatment plant operators must have completed the unit of competency FPISAW3201B Treat Timber.

Should your staff require training please discuss with your Koppers Performance Chemicals representative.